

## **Organizational Development Modules**

D	06 4
Rev:	UO-A

Module Code	Module Title	Key Module Components
1	Corporate Management & Reporting <b>(CMR)</b>	<ul> <li>Document and Record Control System</li> <li>Record Identification and retention</li> <li>Information Classification</li> <li>Reporting Structure, Report Analysis and Results</li> <li>Document / Record Disposal System</li> <li>Documentation Levels&amp; Document Approval Process</li> <li>Document Change Management System</li> </ul>
2	Supply Chain Management (SCM)	<ul> <li>Inventory Management&amp; Purchase Control</li> <li>Vendor Management</li> <li>Distribution Control</li> <li>Communication and Process Flow</li> </ul>
3	Customer Relationship Management (CRM)	<ul> <li>Customer Communication Management</li> <li>Customer Feedback System&amp;Feedback Analysis</li> <li>Customer Complaint Management</li> <li>Complaint Resolution Control</li> </ul>
4	Human Resource Management (HRM)	<ul> <li>Hiring Criteria and Job Descriptions</li> <li>Organizational Structure</li> <li>Interview and Selection of Candidates with evaluations</li> <li>Background Screenings</li> <li>Candidate Selection and Orientation</li> <li>Payroll System</li> <li>Appraisal and Promotion System&amp;Termination System</li> <li>Leave Policy&amp;Disciplinary Rules</li> <li>Personnel Authorization and De-Authorization</li> <li>Transfer of Responsibilities</li> </ul>
5	Quality Control & Assurance (QCA)	<ul> <li>Quality Assurance</li> <li>Production Quality Objectives</li> <li>Quality Control Measures</li> <li>Use of Statistical Techniques</li> </ul>
6	Internal System Auditing (ISA)	<ul> <li>Setting Auditing Criteria</li> <li>Audit Team Appointment</li> <li>Audit Checklist Development</li> <li>Audit Team Development (through training)</li> <li>Audit Performance</li> <li>Audit Reporting</li> <li>Corrective Action Planning</li> </ul>
7	Production Management& Control <b>(PMC)</b>	<ul> <li>Production Objectives &amp; Targets</li> <li>Production Planning</li> <li>Process Flows</li> <li>Machine Efficiency</li> <li>Production Downtimes</li> <li>Material Planning</li> </ul>



## **Organizational Development Modules**

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Module Code	Module Title	Key Module Components
8	Maintenance& Management Control <b>(MMC)</b>	<ul> <li>Maintenance Planning</li> <li>Corrective Maintenance</li> <li>Preventive Maintenance</li> <li>Machine Breakdown Time</li> <li>Calibration / Standardization</li> </ul>
9	Environment & Safety Management <b>(ESM)</b> (This now includes Physical Security aspects as well)	<ul> <li>Identification of Environment &amp; Occupational Safety Hazards</li> <li>Hazard / Risk Assessment</li> <li>Risk Treatment Plan</li> <li>HSE Policy Development</li> <li>Safety Instructions&amp; Physical Security Measures</li> <li>Operational Controls&amp; Monitoring Systems</li> <li>Emergency Preparedness and Response</li> <li>Incident Management</li> </ul>
10	Laboratory Management System <b>(LMS)</b>	<ul> <li>Standard Test Methods and SOPs</li> <li>MSDS for Chemicals</li> <li>Lab Equipment Management</li> <li>Calibration Controls</li> <li>Sampling Techniques</li> <li>Sample Quality Control</li> <li>Test Reporting</li> <li>Purchase Inspection and Evaluation</li> <li>Quality Assurance and Control</li> </ul>
11	Food Safety Management <b>(FSM)</b>	<ul> <li>Food Safety Review</li> <li>Hazard Analysis and Risk Assessment</li> <li>Corrective and Preventive Measures</li> <li>Improvement Measures</li> </ul>
12	IT Management (ITM)	<ul> <li>IT Infrastructure Review</li> <li>Identification of system gaps</li> <li>Suggest System improvements and corrective measures</li> <li>Suggest Technological / Software Solutions</li> <li>IT operational Process Flows</li> <li>Fault Logging</li> <li>IT Incident Management</li> <li>Data Backup Management</li> </ul>
13	Sales Team Management (STM)	<ul> <li>Sales Team Structure</li> <li>Sales Team Criteria</li> <li>Sales Team Building</li> <li>Sales Target Monitoring</li> <li>Sales Reporting Structure &amp; System</li> </ul>

**Note:** you may select any module (s) for your company. We provide consultancy for Review, System Development and related trainings for each selected module (s).